



April 2011



Enhancing & Managing Internal Relationships

April 19, 2011

You will not want to miss the April 19th seminar on Enhancing and Managing Internal Relationships! Jeff Dickerson, one of our very own Central Illinois board members participated in the panel discussion for this recent ISM satellite seminar. Jeff, a procurement specialist for print and media at State Farm Insurance Companies, holds a C.P.M. certification from ISM and also the Chartered Financial Consultant designation. Jeff serves as the Certification Chair for ISM's Central Illinois affiliate.

Why should you attend?

Supply professionals help organizations achieve strategic objectives through interaction with customers in various departments. Establishing and maintaining quality relationships will result in greater respect for the supply profession and reward supply professionals with a sense of job satisfaction.

This satellite seminar focuses on the skills and tools supply management can use to develop internal relationships, add value in the organization, and achieve excellence through relationship development. This seminar is geared for supply professionals seeking to learn how to work with various stakeholders within the company and provide influence and leadership for company initiatives, as well as build and promote the value of the supply organization.

By attending this seminar, you will earn four (4) continuing education hours. The seminar segments include information on the evolution of procurement, understanding the internal relationship process, selling procurement services, and measuring relationship success.

Sign up today!

Reservation Information

To make your reservation, please RSVP via our website, www.napm-centralillinois.org by **Wednesday, April 13, 2011**. The cost for the seminar is \$20.00 for members and \$25.00 for non-members. Make all checks payable to NAPM-Central Illinois. Registration begins at 12:15 and includes snacks and beverages. The seminar will be held at Country Financial, 1711 General Electric Road, Bloomington, Illinois.

Hope to see you there!

News to Note

ISM is currently adjusting business processes, including a system upgrade scheduled to go live April 1, 2011, to become PCI compliant. Processing credit card transactions is a service that ISM has been able to provide its affiliates for many years. To become fully compliant with the Payment Card Industry (PCI) Data Security Standard (DSS) this service must be discontinued effective March 31, 2011.

Please note the revised CPSM dates below. Dr. Russ Morey will conduct the review sessions.

CPSM Module I - Review Session	April 5, 2011
CPSM Module II - Review Session	May 3, 2011
CPSM Module III - Review Session	June 14, 2011

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Be sure to check out all the latest news and events!

www.napm-centralillinois.org



We need your feedback!

The Central Illinois board of directors is asking each member to respond with your thoughts and ideas to a short survey that will be sent to you via email. Please take a few minutes and provide your feedback. We appreciate your input!