

January 2012

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Certified in Supply Management

In November 2011 a new professional designation, Certified in Supply Management™ (CSM™), was launched. The CSM™ provides another opportunity and option to those who are committed to building their careers in the supply management field. Learn more about the CSM™ in the Professional Credentials section on the ISM website.

ISM



2011-2012 Board of Directors

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We look forward to seeing you at the next dinner meeting on March 20, 2012 at the DoubleTree Hotel and Conference Center in Bloomington. Networking will begin at 5:30 pm followed by dinner at 6:00.

After dinner, our featured speaker, Catherine Herr, CPSM®, will present “Risk Management”. Catherine’s presentation will provide ideas on how to strengthen your supply chain through establishment of a risk management process. Also, the dinner meeting will offer a collaborative presentation involving a supply chain professional with risk management experience. Attendees will explore how to develop a strategy to manage supply chain risk. This includes prioritizing weaknesses and challenges, identifying risk factors, developing mitigation strategies and documenting the activity going forward.

Register today! You will not want to miss this informative discussion.

Reservation Information

Reservations can be made via the Central Illinois website, www.napm-centralillinois.org

Costs for the dinner meetings and seminars are listed for each event. Make all checks payable to NAPM-Central Illinois.

About Our Speaker



Cathy Herr, senior director, global manufacturing procurement for Eli Lilly and Company, leads a team of 80 employees who support Lilly Manufacturing sites around the world by ensuring the right product is available at the right time, in the right quality, and at the best value. Cathy's team is responsible for category management and supplier relationship management for over \$3 billion in annual spend.

Since joining Lilly in 1982, she has held numerous positions within the company, including information technology, human resources, and distribution. During her 17 years in Procurement, Cathy has led a variety of projects, including:

- Implementation of Strategic Sourcing with A.T. Kearney
- Strategic sourcing of lab supplies & equipment for Lilly Research Labs
- Consolidation of lab storerooms and movement to vendor-managed inventory
- Reengineering of the Purchase to Pay process, including implementation of e-catalog, web invoicing, and SAP for US operations
- Development and global rollout of a Supplier Code of Conduct
- Implementation of Supply Chain Risk Management for Manufacturing Operations
- Sponsorship of a global facilities management integration and outsourcing project

Cathy is a member of the:

- NAWBO (National Association of Women Business Owners) Indianapolis Board of Directors Advisory Committee
- Institute for Supply Management-Indianapolis
- Ivy Tech – Business Administration Program Advisory Board
- Manufacturers Alliance-Purchasing Council
- Pharmaceutical Supply Chain Initiative Steering Team
- Rx-360 industry group

A native of Anderson, Indiana, Cathy moved to Indianapolis after graduating from Ball State University with a Bachelor of Science degree in Management Information Systems. Cathy recently became a (CPSM®), Certified Professional in Supply Management, from the Institute for Supply Management, Inc.

Cathy enjoys spending time with her family, husband Dale Herr, and three boys, Chris, Josh and Jake.